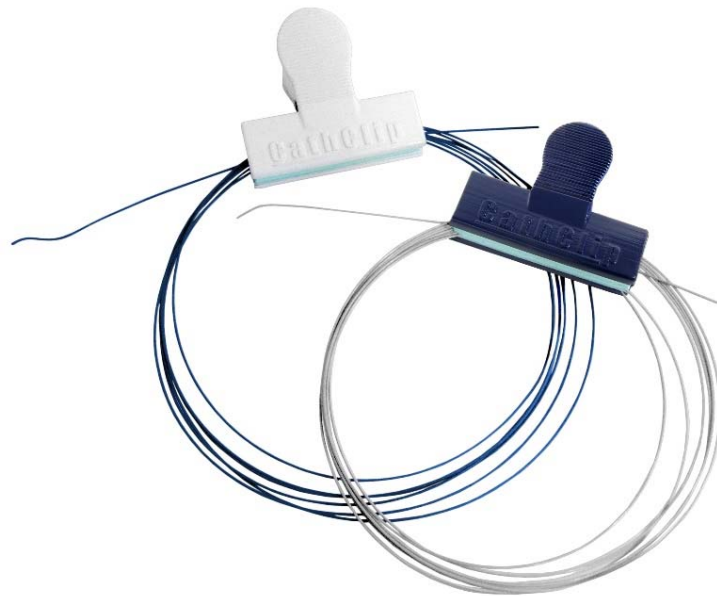


CathClip

guidewire, catheter, and balloon management tool



White Paper – Physician Survey Results Demonstrating User Satisfaction of In-Procedure Use of CathClip

September 2017

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guidewire, catheter, and balloon management tool



For more information
or to place an order,
please call (650) 683-0448
or visit www.cathclip.com.

1. Introduction

CathClip – the universal guidewire, catheter, and balloon management tool – was used in procedures by a variety of physicians. After using CathClip in procedures, those physicians responded to a feedback survey regarding their experience.

All respondents are satisfied with how easy it is to use CathClip. CathClip helped all respondents manage guidewires, catheters, or balloons more effectively.

2. Methodology

Respondents are 12 U.S.-based physicians who used CathClip during procedures at their institutions. Survey results were obtained in the period of July – August 2017 after respondents used CathClip in procedures.

Physician respondents were chosen to represent a cross-section of medical practice:

- 5 are in academic practice (blue markers on map below),
- 5 are in private practice (red markers on map below),
- 1 practices at a Veterans Affairs (VA) Hospital (green marker on map below), and
- 1 practices at a private HMO hospital (purple marker on map below).



All physician respondents are independent of Cath Lab Solutions. None of these physicians are paid consultants or work for Cath Lab Solutions.

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Physician respondents were given sterile packages of CathClip. CathClip's instructions for use were included on a card in the box of sterile packages sent to each physician respondent. Physician respondents received no additional instruction or training on how to use CathClip.

Below are (a) the content of the label printed on the sterile packages of CathClip which physician respondents used (left) and (b) the content of the card that was included in the box of sterile samples sent to each physician respondent, which includes CathClip's instructions for use (right).

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2 CathClips
Single Patient Use Only
Latex Free

STERILE EO

REF CathClip-201

LOT XXXXXXXX

Use By YYYY-MM

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Redwood City, CA 94063, USA

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Thank you for your interest in sampling

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Instructions for Use:

1. Remove CathClip from sterile packaging.
 2. Wet CathClip's gripping pads with saline solution; CathClip is now ready to hold a guidewire, catheter, balloon, or similar flexible elongated device. One CathClip should hold only one flexible elongated device at a time.
 3. Discard CathClip at the conclusion of the procedure.
- Warning: Do not use if sterile packaging is broken, torn, or punctured.
Pictured: CathClips holding flexible elongated medical devices.
-

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Physician respondents were asked to use CathClip in procedures before responding to the survey.

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3. Summary of Survey Results

100% of physician respondents believe that procedure time and/or materials costs are increased by the problem that CathClip effectively solves: the mismanagement of guidewires, catheters, and balloons during procedures.

100% of respondents said that using CathClip helped manage guidewires, catheters, or balloons more effectively. 100% are satisfied with how easy it is to use CathClip.

100% of respondents believe that CathClip would help procedures go more smoothly, with 92% believing that using CathClip would shorten the amount of time spent during procedures managing guidewires, catheters, and balloons and 92% believing that using CathClip would help avoid loss or damage to guidewires, catheters, or balloons during procedures.

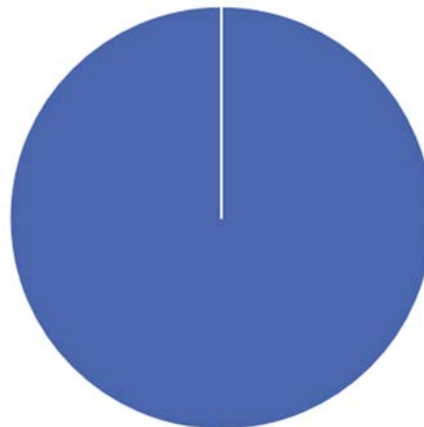
Respondents expressed the following benefits of using CathClip in procedures:

- Easy to use.
- Helps manage guidewires, catheters, and balloons more effectively.
- Can reduce costs by reducing procedure time and reducing material costs.
- Can improve safety and improve outcomes.

4. Detail of Survey Results

4.1. Costs increase due to the problem which CathClip solves.

100%



100% of physician respondents believe that procedure time and/or materials costs are increased by the mismanagement of guidewires, catheters, and balloons during procedures.

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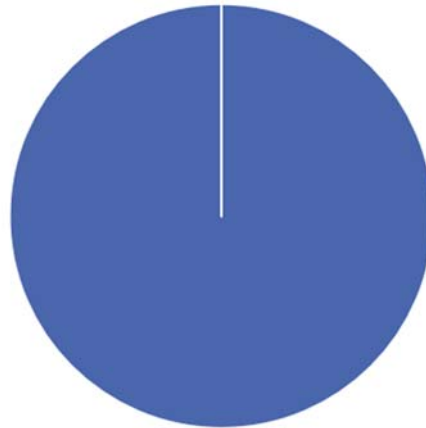


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4.2. CathClip is effective and easy to use.

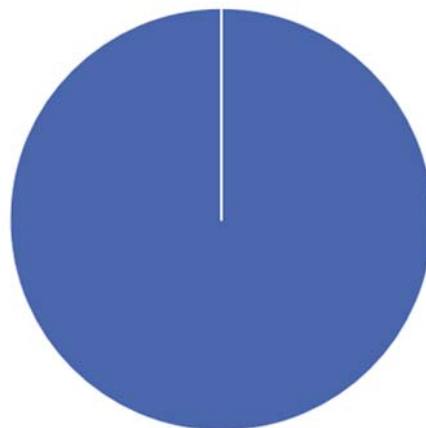
Physician respondents were given sterile packages of CathClip. CathClip's instructions for use were included on a card in the box of sterile packages sent to physician respondents. The physician respondents received no additional instruction or training.

100%



100% of physician respondents responded that using CathClip helped manage guidewires, catheters, or balloons more effectively.

100%



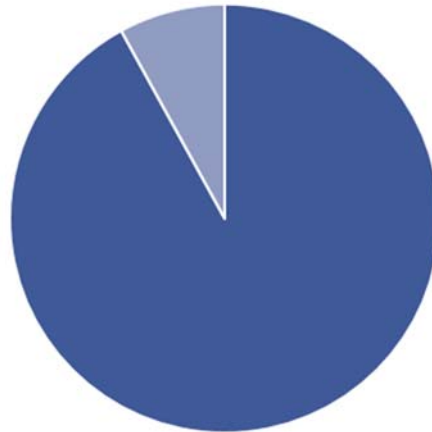
100% of physician respondents are satisfied with how easy it is to use CathClip.



4.3. CathClip benefit:

CathClip reduces procedure time (cost savings).

92%

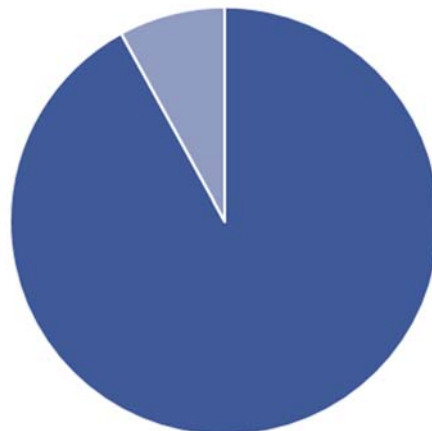


92% of physician respondents believe that using CathClip would shorten the amount of time spent during procedures managing guidewires, catheters, and balloons.

4.4. CathClip benefit:

CathClip reduces materials costs (cost savings).

92%

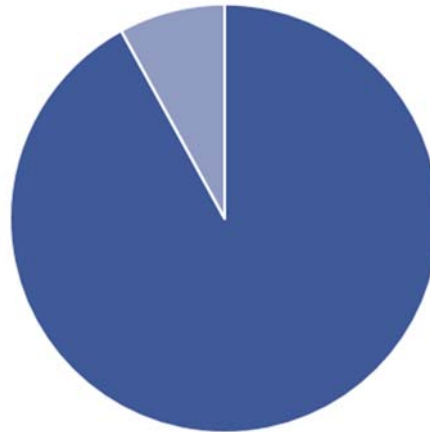


92% of physician respondents believe that using CathClip would help avoid loss or damage to guidewires, catheters, or balloons during procedures.



4.5. CathClip benefit:
CathClip improves safety.

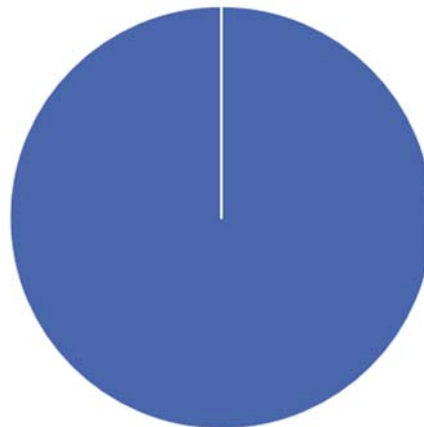
92%



92% of physician respondents believe that using CathClip would help avoid contamination of guidewires, catheters, or balloons during sterile procedures.

4.6. CathClip benefit:
CathClip improves outcomes.

100%



100% of physician respondents believe that using CathClip would help procedures go more smoothly.

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5. Conclusion

Survey results obtained from physicians who used CathClip in a variety of practice settings illustrate that CathClip is user-friendly and effective in addressing the problem of mismanagement of guidewires, catheters, and balloons during procedures. According to physician respondents, CathClip is easy to use and to adopt and helps them to manage guidewires, catheters, and balloons more effectively. Physician respondents expressed that using CathClip can reduce costs by reducing procedure time and materials costs, can improve safety, and can improve outcomes.